Louisiana Oil Marketers and Convenience Store Association

- 3,300 C-Stores in LA; 1951
- 52,000 employees and \$2 billion in labor expenses
- 4 billion gallons of fuel
- \$5 billion in food and merchandise sales

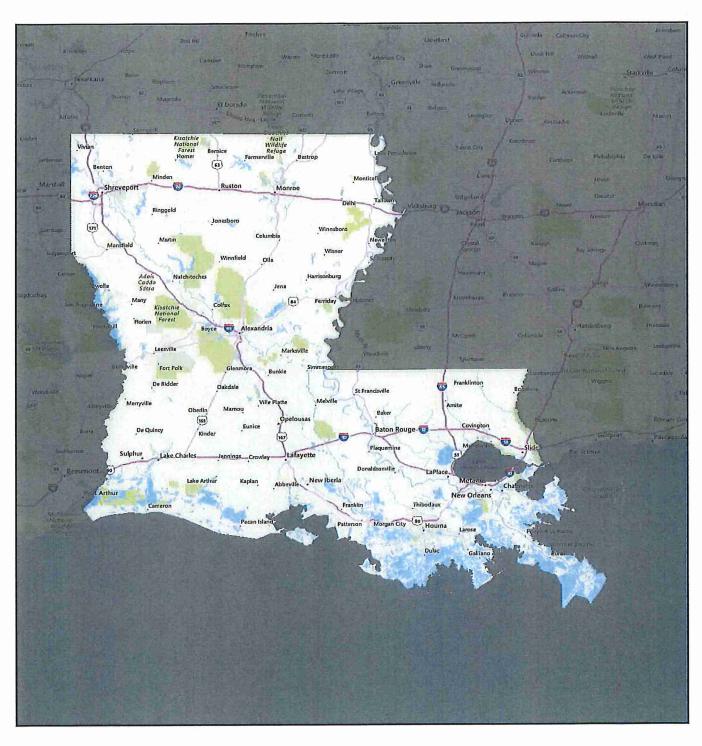
Our members want the opportunity to participate in E-commerce business by offering home delivery of alcoholic beverages.

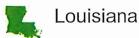
- 1. We would like to see home delivery regulated in a way that holds all businesses to the same standards.
- 2. Retailers would like the opportunity to deliver directly from their store to the customer by using their own employees.
- 3. Alternatively, many retailers may prefer to deliver through a permitted third-party delivery service. If the retailer contracts with a third-party service, the third-party delivery service should accept all liability for the alcohol once it leaves the store. The third-party drivers should be RV trained, have a minimal of liability insurance, be able to monitor routes of employees, and be responsible for sales tax collection and submittal of taxes.
- 4. Purchase of food should not be a requirement
- 5. Delivery distance should be a business decision

2016 State Report



Convenience Stores of Louisiana





Governor John Bel Edwards

Data for the Convenience Stores of Louisiana

	Average Per Store	State	State
Total Stores:	1	3,237	3,237
Total Employees:	16	51,792	51,792
Transactions Per Day:	1,429	4,625,673	4,625,673
Total Sales:	\$3,558,417	\$11,518,595,829	\$11,518,595,829
Merchandise:	\$1,060,675	\$3,433,404,975	\$3,433,404,975
Food:	\$447,721	\$1,449,272,877	\$1,449,272,877
Fuel:	\$2,050,021	\$6,635,917,977	\$6,635,917,977
Gallons of Fuel:	1,206,991	3,907,029,867	3,907,029,867
Credit Card Fees Paid:	\$61,475	\$198,994,575	\$198,994,575
Utility Expenses:	\$40,860	\$132,263,820	\$132,263,820
Labor Expenses:	\$337,956	\$1,093,963,572	\$1,093,963,572
Pre-Tax Profit:	\$66,004	\$213,654,948	\$213,654,948